



Andrea Piccioni

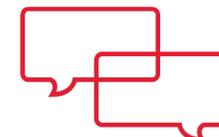
Partner Sales Account Manager IoT & AI



o v e r

25

Years of
Partnership



Collaborate

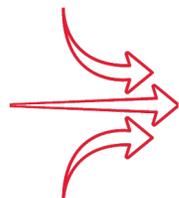


Build

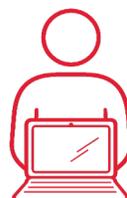


Execute

Open Hybrid Infrastructure



STANDARDIZED



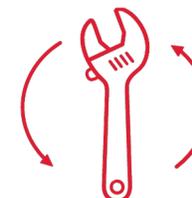
SUPPORTED



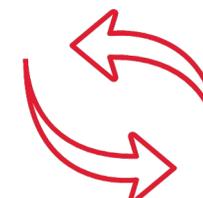
TESTED



SECURE



FLEXIBLE



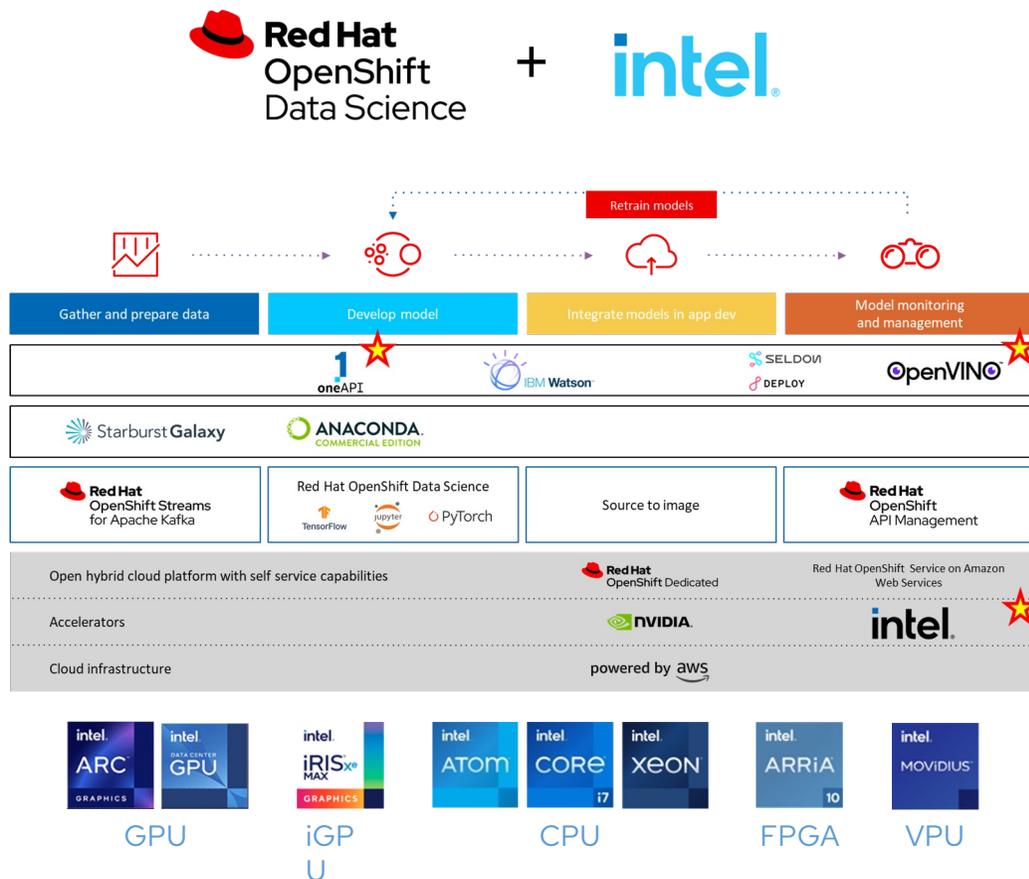
INTEROPERABLE

Edge to Cloud

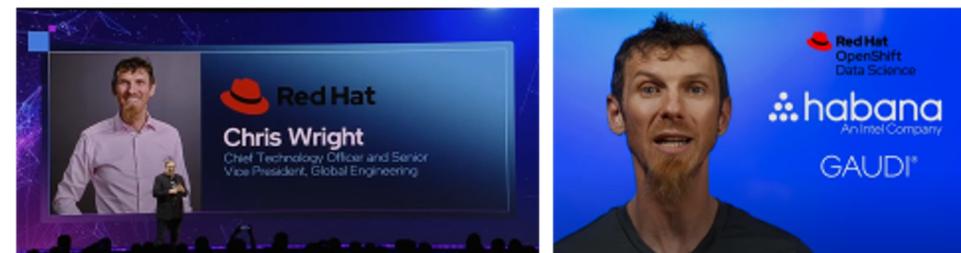


Software Defined, Silicon Enhanced

Software Defined, Silicon Enhanced



Intel Innovation event announcement:



Red Hat and Intel AI and Machine Learning: The Perfect Combination for Data Scientists

[Habana Gaudi-based Amazon DL1](#) instances accelerate model delivery, reduce time-to-train and cost-to-train, and make it easy to build new or migrate existing models to Gaudi solutions and deploy them in production environments.



announcement: <https://www.intel.com/content/www/us/en/development/api/open/bohpri/ai-ml-the-most-from-data-science-with-red-hat.html#sthash=0t9w6>
 The Perfect Combination for Data Scientists <https://www.intel.com/content/www/us/en/development/api/open/bohpri/ai-ml-the-most-from-data-science-with-red-hat.html#sthash=0t9w6>
 IntelOn Day 2 Keynote: https://youtu.be/PJ_U28G1L41s?ts=2608
 Red Hat and Intel AI and Machine Learning.

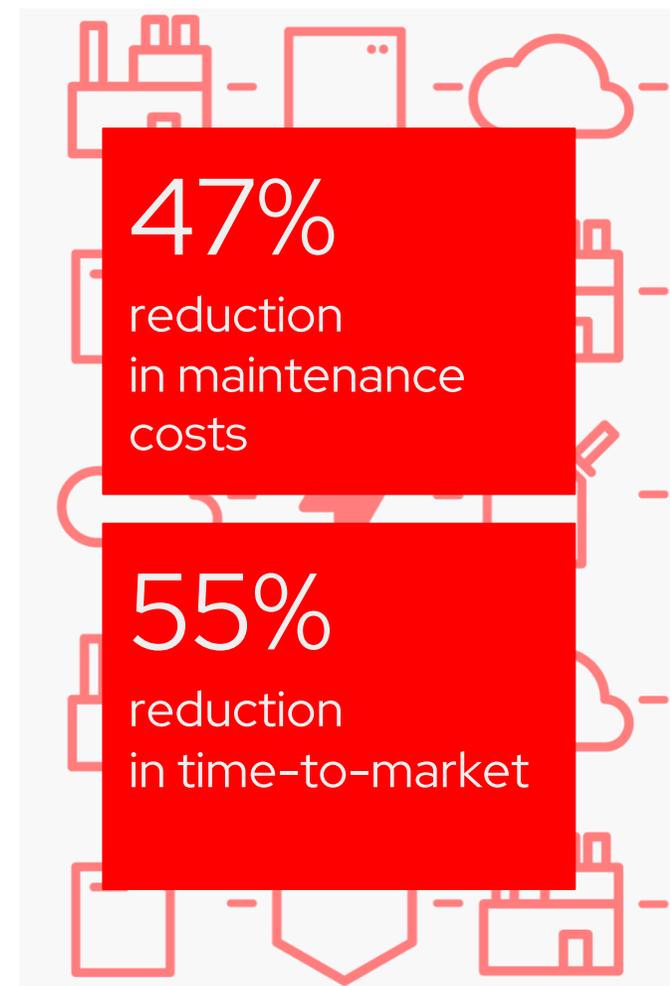


Collaboration to digitize electrical substations, facilitating their operation and the use of artificial intelligence

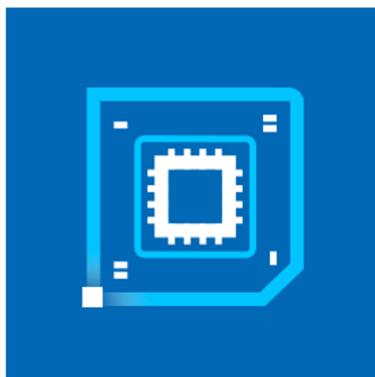
Allows high and low voltage operators to:

- Speed up the digitization of processes
- Virtualize hardware
- Deployment of an adaptable and resilient infrastructure

Today: Deployment to the low and medium voltage infrastructure of several Iberian operators.



Super Powers of Digitization



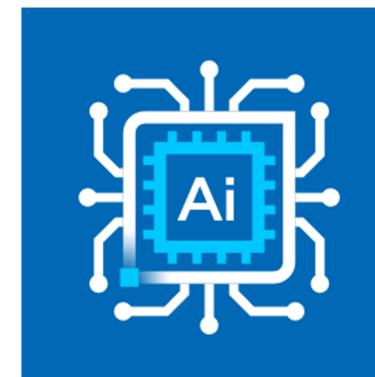
Ubiquitous
Edge



Pervasive
Connectivity
5G



Cloud to
Edge Infrastructure



Artificial
Intelligence

Our Partnership: Your Benefits



Accelerated time to market



Contribute to open source community.



Innovation through joint roadmaps.



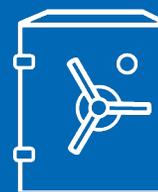
Ecosystem of partners and certified solutions



Transformational technologies



One architecture for hybrid cloud



Secure, supported and enterprise grade



Optimized, sustainable, and cost efficient

Thank you!



Andrea Piccioni

Partner Sales Account Manager - IoT&AI

Follow me on [LinkedIn](#)

<https://www.linkedin.com/in/andrea-piccioni-b33497/>