

Put your money where your business is.

The case for Managed services

Wian Vos
Developer Solution Specialist

#WHOAMI?

- Wian Vos
- SSP at  **Red Hat**
- Experience
 - ING
 - Rabobank
 - Xebialabs
 - Liberty Mutual
 - Kadaster
 -



A long time ago in a galaxy far,
far away....

Platform as a Service refresher

- Available as the customer needs it
- Available when the customer needs it
- Repeatable and predictable





Welcome To
The Future

Cheesy
Animation
warning !!!



App Definition & Development

Database: KV, V, ...
 Streaming & Messaging: cloudevents, ...
 Application Definition & Image Build: HELM, Backstage, ...
 Continuous Integration & Delivery: argo, flux, ...

Orchestration & Management

Scheduling & Orchestration: Kubernetes, ...
 Coordination & Service Discovery: Consul, etcd, ...
 Remote Procedure Call: gRPC, ...
 Service Proxy: envoy, ...
 API Gateway: Kong, ...
 Service Mesh: Istio, ...

Runtime

Cloud Native Storage: MinIO, ...
 Container Runtime: containerd, ...
 Cloud Native Network: Cilium, ...

Provisioning

Automation & Configuration: Ansible, ...
 Container Registry: Docker, ...
 Security & Compliance: Falco, ...
 Key Management: Spiffe, ...

Special

Kubernetes Certified Service Provider: ...
 Kubernetes Training Partner: ...
 Certified CNFs: ...

Platform

Certified Kubernetes - Distribution: AWS, ...
 Certified Kubernetes - Hosted: ...
 Certified Kubernetes - Installer: ...
 PaaS/Container Service: ...

Observability and Analysis

Monitoring: Prometheus, ...
 Logging: Fluentd, ...
 Tracing: ...
 Chaos Engineering: ...
 Continuous Optimization: ...

**ONE CAN NEVER HAVE
TOO MUCH ...**



OF A GOOD THING! Nothing but Kitty CATS





BRACE YOURSELVES



NEW CLIENT ONBOARDING
clustrmaps.com







Why did we want this ?



Enabling Innovation	Time to market
Developer experience	Cost Savings

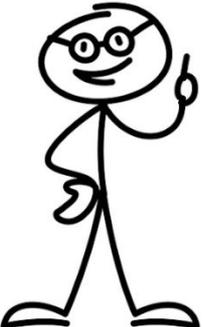
**ADOPTION IS
EVERYTHING !!!**



**“Don’t invest in building
infrastructure! If Infrastructure
is not your business.”**

Me, and a bunch of other people :-)



A simple black-and-white line drawing of a stick figure wearing glasses, standing and pointing upwards with its right hand.

Wanna land on the
new platform??

A simple black-and-white line drawing of a stick figure standing with its right hand on its chin, appearing to be in deep thought.

Maybe??

A large, light gray rectangular box with a black border, centered at the bottom of the image.

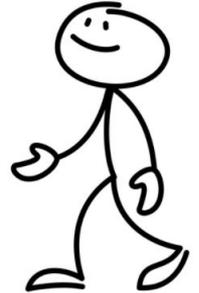
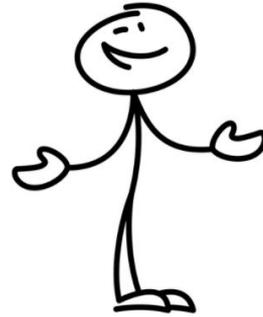
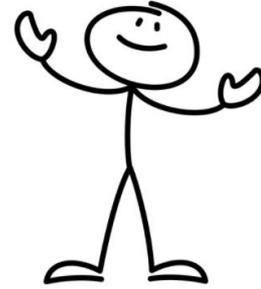
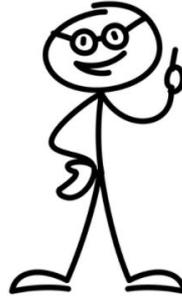
Managed Platform

Who want's to speed up their development??



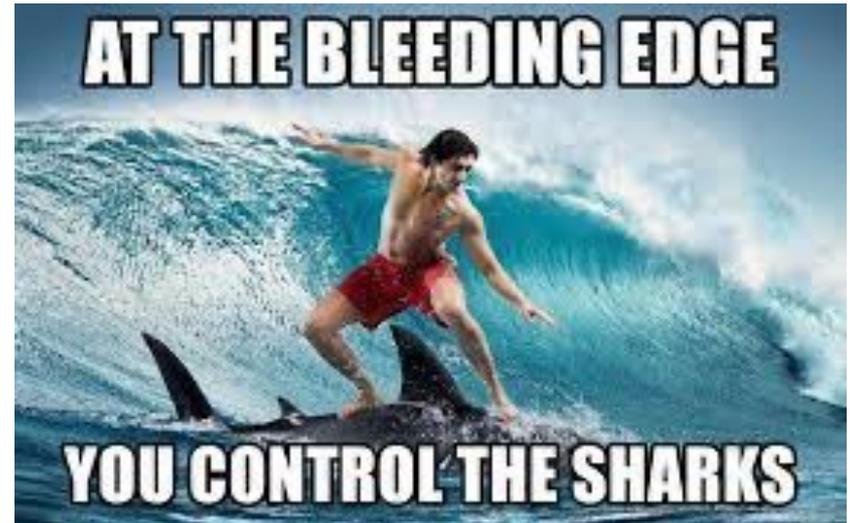
We can help you land

Platform Team:



BUT??

**Everyone loves
bleeding edge.....
Until the
bleeding starts.**



OPEN

A neon sign featuring the word "OPEN" in red, blocky letters. The letters are contained within a bright blue rectangular border. The sign is mounted on a dark, textured wall, possibly stone or brick. The background is dimly lit, showing some architectural details like a door or window frame in the distance. The overall lighting is a mix of the red and blue from the sign, creating a vibrant, retro atmosphere.

Thank you

Red Hat is the world's leading provider of enterprise open source software solutions. Award-winning support, training, and consulting services make Red Hat a trusted adviser to the Fortune 500.



[linkedin.com/company/red-hat](https://www.linkedin.com/company/red-hat)



[youtube.com/user/RedHatVideos](https://www.youtube.com/user/RedHatVideos)



[facebook.com/redhatinc](https://www.facebook.com/redhatinc)



twitter.com/RedHat