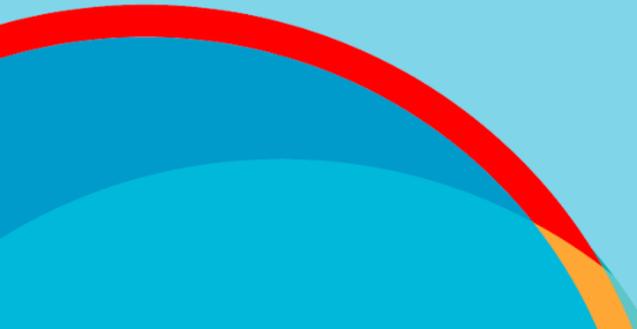




Red Hat
Summit

Connect





Red Hat
Summit

Connect

Introduzione a **ROSA - Red Hat OpenShift Service on AWS**

Diego Colombatto , Principal Partner
Solutions Architect, AWS

Domenica Siviglia , Sr Partner Sales
Solutions Architect, AWS



Introduzione a ROSA – Red Hat OpenShift Service su AWS

Agenda:

- Modern Application Services Landscape
- AWS & Red Hat Partnership
- What is Red Hat OpenShift
- ROSA – Red Hat OpenShift on AWS
- Options for Modern Applications
- Conclusions



Why modernizing?



Common questions we hear from customers

Security



How can I **move my workloads** to the **cloud**?

Revenue



How can I **modernize** my applications?

Easy Development



How do I give my developers a **self-service platform**?

Shared Service Platform



How do I get consistent **tooling** and **governance**?

Standardization



How do I **optimize my speed** and **reduce cost**?

Performance



Costs



How can I meet **changing** demands?

Time-to-market



CIO's say **80%** of developers' time is spent in **operations and maintenance** of applications and only **20%** is spent on **innovation**

Strategic Operations (Modern and innovative stuff)



Product Releases



Application Security



Organizational Structures



Software Supply Chain



Customer Connectivity

Tactical Operations (Boring and repetitive stuff)



Kubernetes Builds



Scaling + Availability



Infrastructure Reliability

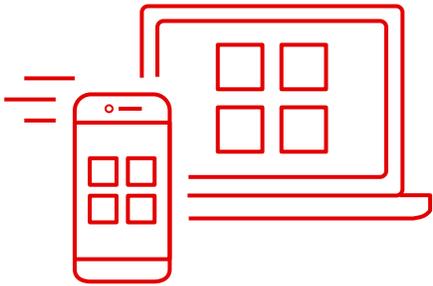


Authentication + Security



Backups and Resiliency

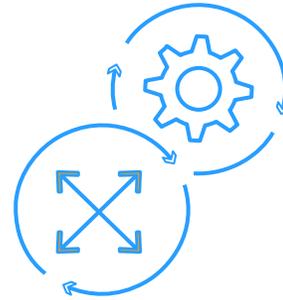
What customers ask for?



Build applications,
not infrastructure



Manage infrastructure
to their requirements



Scale quickly
and seamlessly



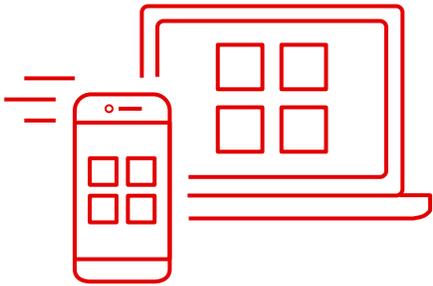
Security and
isolation by design



Increasing developer productivity
(**innovation**) is the main priority
now for customers



How is the modern application?



Build applications,
not infrastructure

**Improve ROI
& Reduce TCO**



Scales to millions of users

**Increase efficiency
of developers**

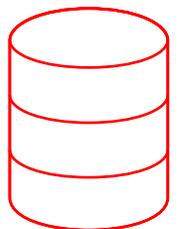


Has global availability

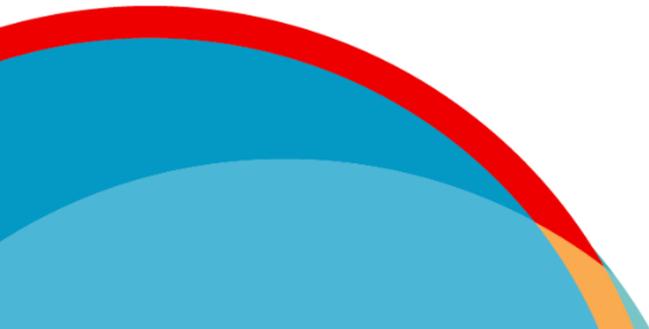
Increase business agility



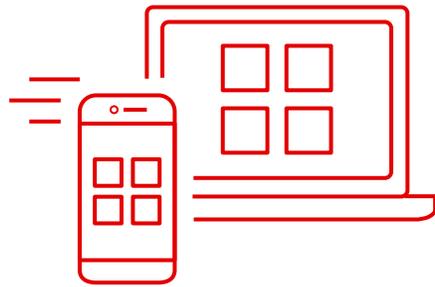
Responds in milliseconds



Handles petabytes of data



What are the customers building with containers?



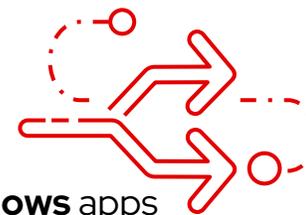
Build applications,
not infrastructure



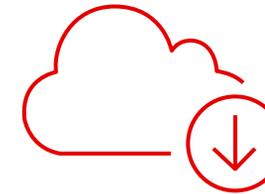
Applications

Mobile & web applications
Back-end web services
Open Banking - Mobile

Enterprise
app migration



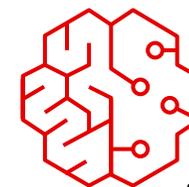
.NET Classic **Windows** apps
Linux apps
Third-party applications



Operational
Expertise

CI/CD
IaaS

**Management, security, &
governance**
Logging & monitoring



Machine
learning

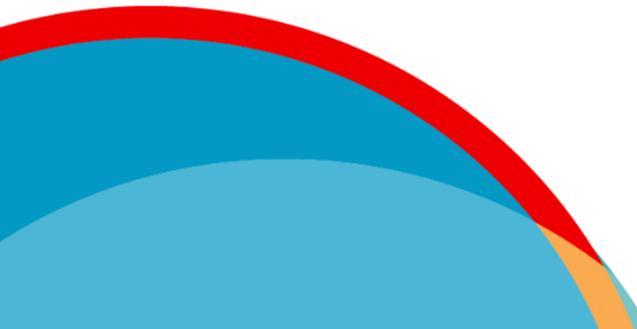
**Autonomous vehicle
IoT - Data - AI/ML**

Recommendation engines
Fraud detection
Chatbots

SO CONTAINERS ARE FOCUSING NOW MORE ON DEVELOPMENT



Modern Application Computing Services Landscape



AWS and Red Hat Partnership Helps Customers Meet Digital Needs

Red Hat and AWS are industry leaders with extensive experience in **IT infrastructure, hybrid cloud, digital transformation, and open source innovation.**

Through **collaborative engineering** activities, they offer integrated, certified solutions to meet modern, digital business needs.

Consistent, enterprise-grade platforms with advanced security and management features help organizations build IT infrastructure that supports their business efficiently and cost-effectively and adapts on their schedule.

“Given that Red Hat is the world’s leading provider of open-source solutions, our enterprise customers have been passionate about seamlessly running Red Hat Enterprise Linux and various other Red Hat solutions on AWS.”

Andy Jassy | CEO, Amazon

Red Hat and AWS by the numbers

Partners since
2008

>60,000
of AWS customers consume Red Hat products and solutions



BUYERS FOCUS ON INNOVATION AND BUSINESS ADDED VALUE

 **Red Hat**
OpenShift Container Platform

 **Red Hat**
OpenShift Kubernetes Engine

Manage Workloads

Platform Services

Service Mesh | Serverless
Builds | CI/CD Pipelines
Full Stack logging
Chargeback

Build Cloud-native apps

Application Services

Databases | Languages
Runtimes | Integration
Business automation
100+ ISV services

Developer Productivity

Developer Services

Developer CLI | VS Code
Extensions | IDE Plugins
CodeReady Workspaces
CodeReady Containers

Cluster Services

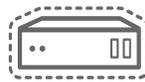
Automated Ops | Over-the-air updates | Monitoring | Registry | Networking | Router | Virtualization | OLM | Helm

Kubernetes

Red Hat Enterprise Linux CoreOS



Physical



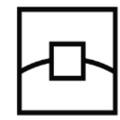
Virtual



Private Cloud



Managed Cloud



Edge



OpenShift & AWS offer the broader set of hybrid cloud services

		
Self-managed		Managed
On-premises		
OpenShift Container Platform (OCP) <i>Customer managed</i>	OpenShift Container Platform (OCP) <i>Customer managed</i>	Red Hat OpenShift Service on AWS (ROSA) <i>Jointly managed and supported by Red Hat & AWS</i>

Benefits of ROSA – Turn-Key Application Platform



Developers

Fully managed clusters in minutes to build, deploy, and run applications using built-in developer UI that abstract the complexity of Kubernetes.

Collaborate across teams via shared projects.



Administrators

Standardized and streamlined operations across on-prem and cloud environments.

Built-in monitoring, logging, and networking

Choose platform version upgrades as required for the business.*



Business Leaders

Consolidated billing and cost management across the business.

Consumption based pricing for surge and R&D usage.

24x7 full-stack management and support

Financially backed 99.95% SLA

*Security patches are applied automatically – major and minor version upgrades are customer controlled



Accelerate Migration to Cloud with Integrated AWS Services



ROSA

Application Development and Monitoring



AWS
DynamoDB



AWS
RDS



Amazon
Aurora



Amazon
API Gateway



AWS



AWS



Cloud Watch

Ongoing updates to integrations available via AWS Controllers for Kubernetes on [Operator Hub](#)

Infrastructure and Operations



Amazon
EC2



Amazon
EBS



Amazon
EFS



Amazon
FSx



Amazon
ELB



Amazon
VPC



Route 53



AWS
Private Link



Amazon Elastic Container Registry
(ECR)



ROSA – Joint Offering from AWS & Red Hat

Who's responsible for what

On-premises

Cloud

OpenShift Container Platform (OCP)

OpenShift Container Platform (OCP) on AWS

Red Hat OpenShift Service on AWS (ROSA)*

Control Plane

Customer

Customer

 **Red Hat**

Compute

Customer

Customer

 **Red Hat**

Data Plane

Customer

Customer

 **Red Hat**

Support

 **Red Hat**

 **Red Hat**

 **Red Hat**  *

Billing

 **Red Hat**

 **Red Hat**



Fully Managed 

* AWS Business Support Plan required

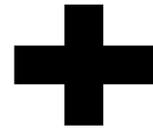
Detailed Responsibility Matrix: https://docs.openshift.com/rosa/rosa_policy/rosa-policy-responsibility-matrix.html



ROSA – Consumption based Pricing

<https://aws.amazon.com/rosa/pricing/>

ROSA Service Fees



AWS Infrastructure Fees



Pay As you Go and Private Offers

- Accrue on demand per 4vCPU/hour for Worker Nodes
- Plus per cluster per hour

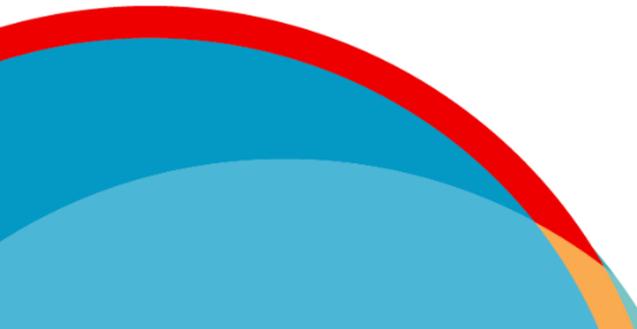
- Infra, Worker, and Control plane EC2 nodes and EBS volumes by region
- Data transfer costs for multi-AZ deployments

- 1 and 3 year subscriptions
- Reserved Instance Savings and EDP

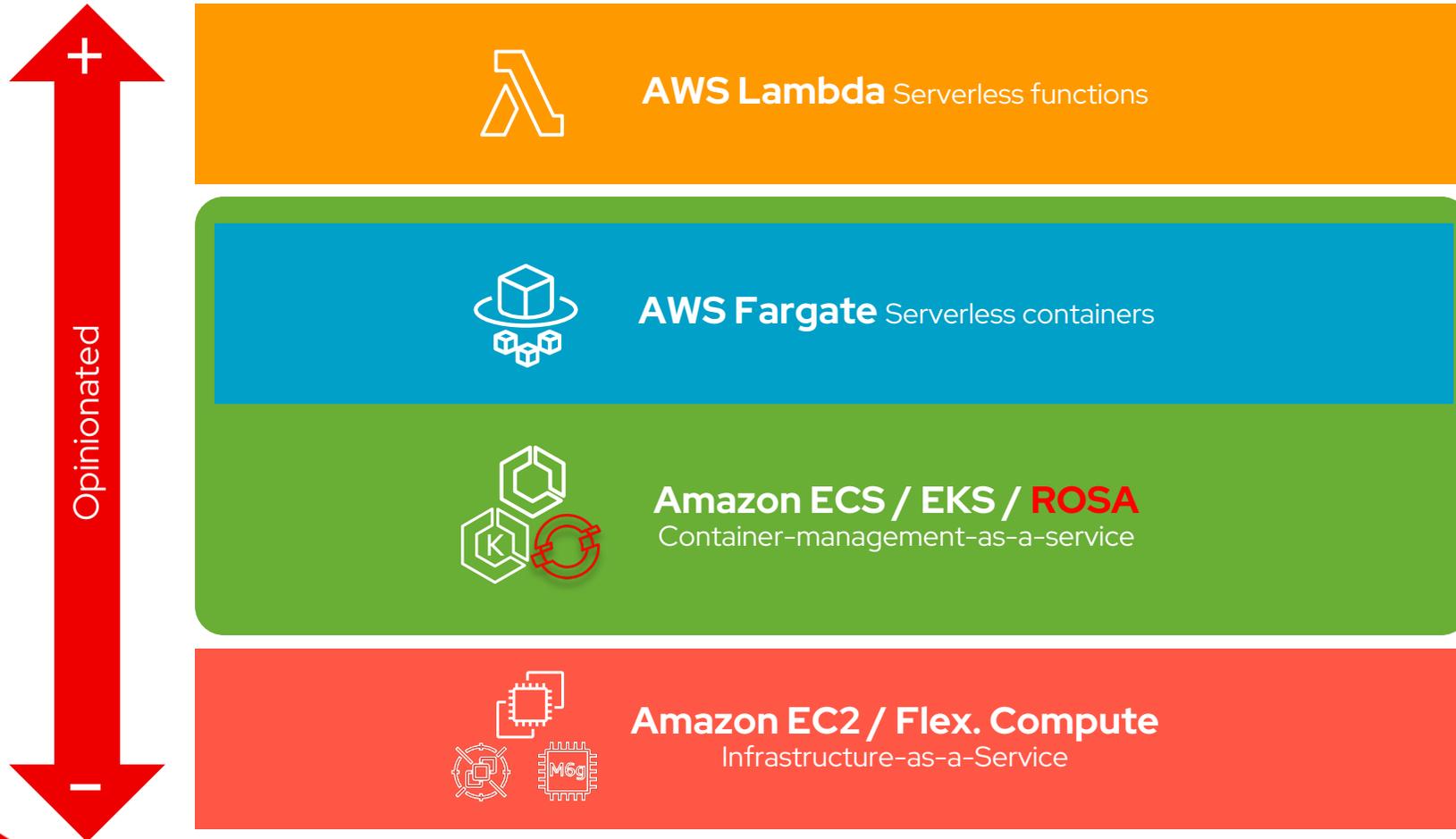
Pricing for Red Hat OpenShift Service on AWS is the same for all AWS supported regions.



Options for Modern Application Platforms



COMPUTE AND OPERATIONS: NOT AN EASY QUESTION



Container Orchestration Services: EKS, ECS and ROSA



ECS

Powerful simplicity

AWS-opinionated way to run containers at scale

Reduce decisions without sacrificing scale or features

Reduce time to build, deploy, and migrate applications



EKS

Open flexibility

AWS-optimized managed upstream Kubernetes with four supported versions

Build your custom platform for compliance and security, with AWS services and community solutions

Accelerate your containerization and modernization with canonical patterns using AWS Blueprints



ROSA

Turn-key Platform

Integrated Kubernetes based application platform with built-in CI/CD, monitoring, and developer tools.

Activate ROSA and continue with existing OpenShift skills and processes from on-prem environments to the cloud

Accelerate application migration and modernization by re-hosting, re-platforming, or re-factoring workloads

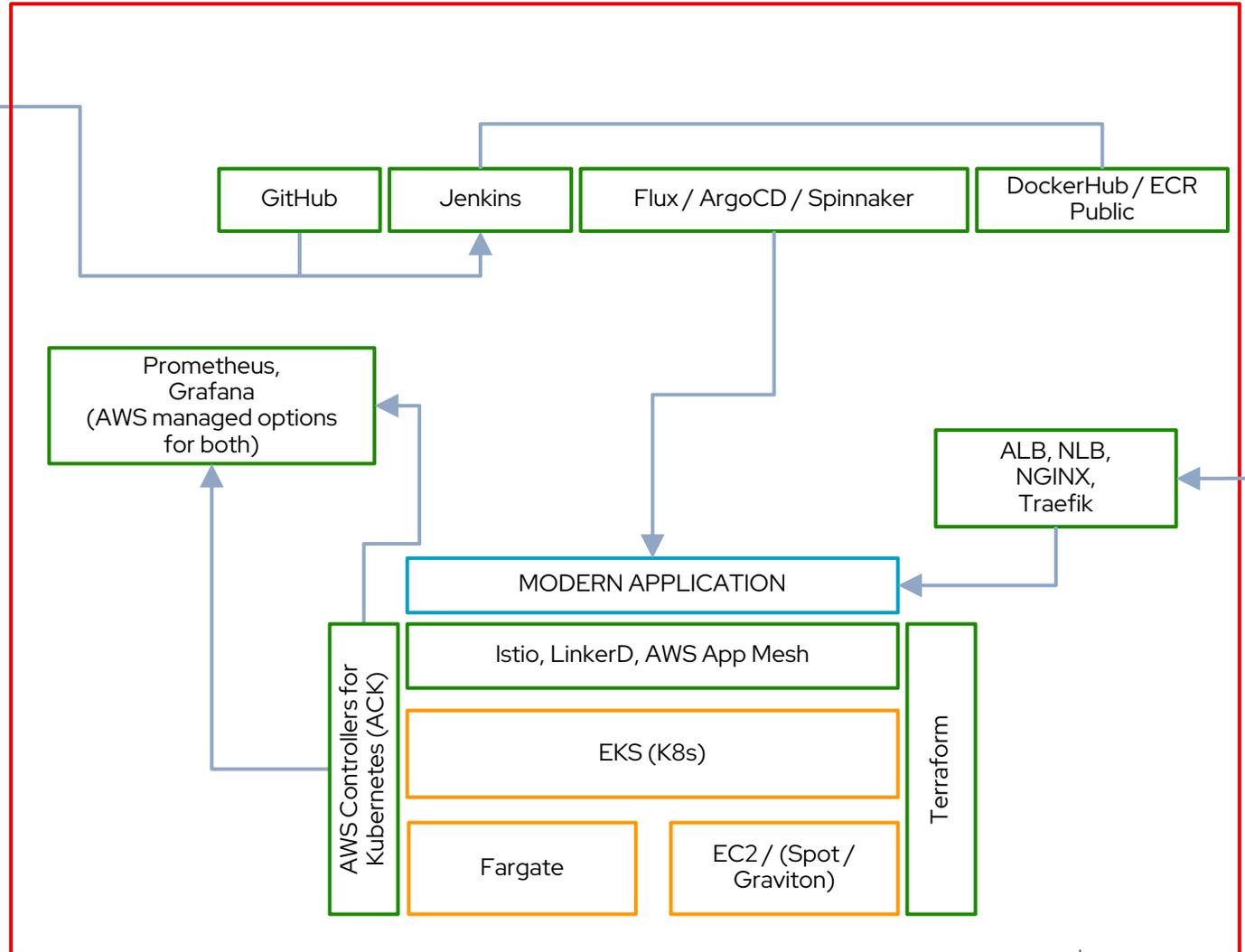




Amazon EKS

The Opensource flexibility

- AWS-optimized managed upstream Kubernetes with four supported versions
- Build your custom platform for compliance and security, with AWS services and community solutions
- Accelerate your containerization and modernization with canonical patterns using AWS Blueprints

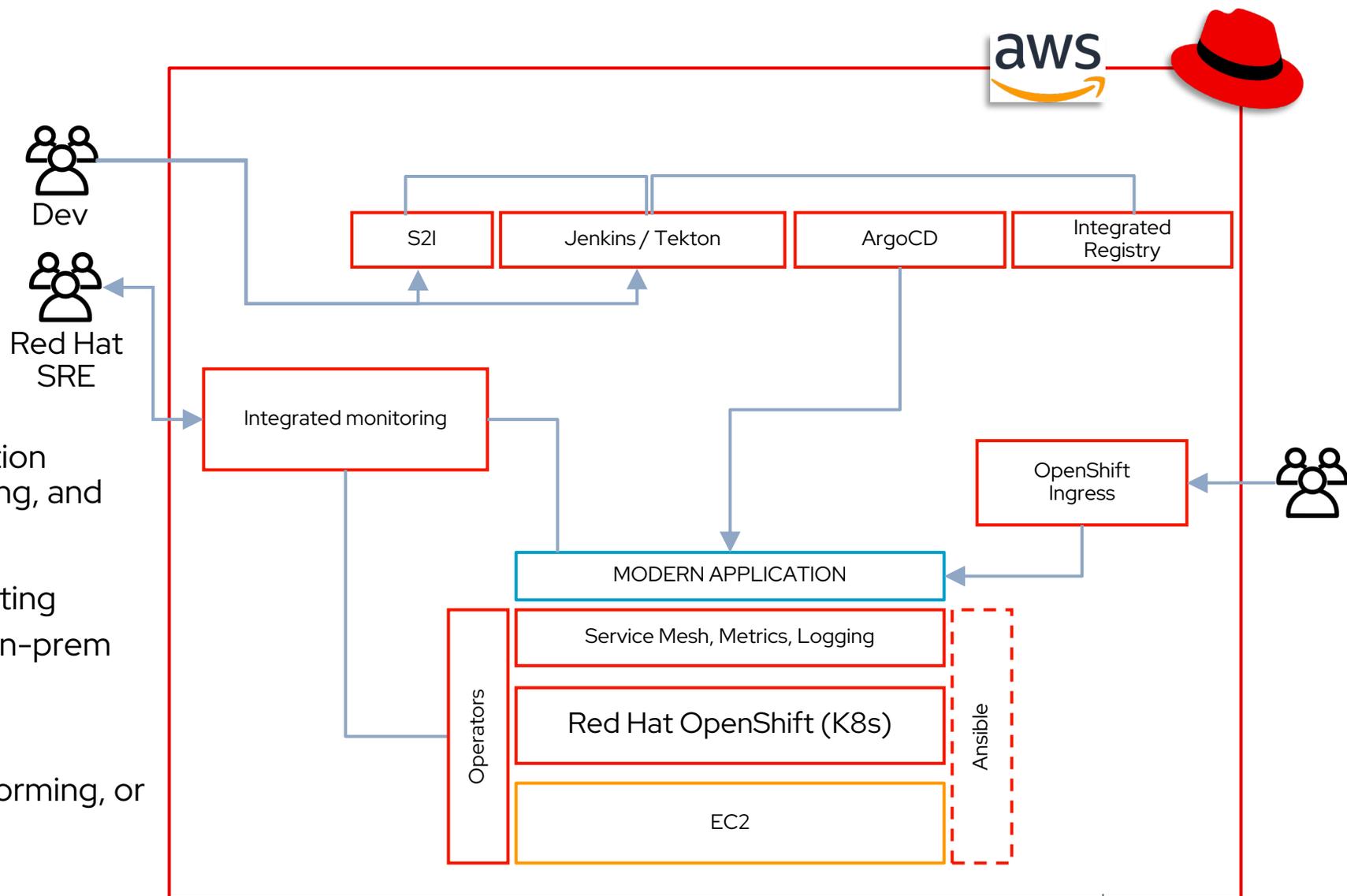




Red Hat OpenShift on AWS

Shared Services Platform AKA PaaS

- Integrated Kubernetes based application platform with built-in CI/CD, monitoring, and developer tools.
- Activate ROSA and continue with existing OpenShift skills and processes from on-prem environments to the cloud
- Accelerate application migration and modernization by re-hosting, re-platforming, or re-factoring workloads



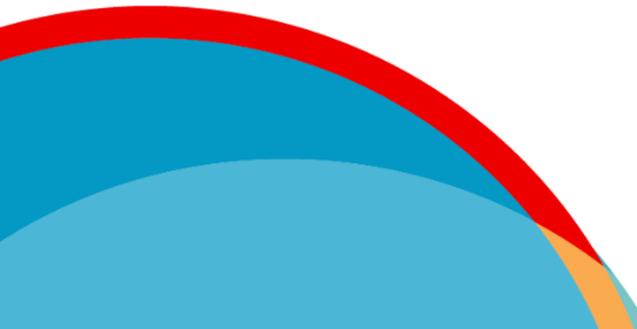
*ROSA visual explanation in 12min [video](#)



ROSA private cluster architecture



ROSA Cluster



Console page for ROSA

aws Services Search for services, features, marketplace products, and docs [Option+S] ike @ 9535-4096-8697 N. Virginia Support

Containers

Red Hat OpenShift Service on AWS

Fully managed Red Hat OpenShift service on AWS

Red Hat OpenShift Service on AWS allows you to deploy fully operational and managed Red Hat OpenShift clusters while leveraging the full breadth and depth of AWS.

Enable Red Hat OpenShift
Click below to begin by enabling the service.
[Enable OpenShift](#)

How it works

- Configure permissions**
Set permissions to ensure successful cluster creation and support for Red Hat Site Reliability Engineers
- Download CLI**
Download the command line tool to create and manage your OpenShift clusters
- Provision cluster**
Specify your cluster requirements in the CLI, and your OpenShift clusters are automatically created in minutes
- Deploy your applications**
Deploy your OpenShift applications to your Amazon Red Hat OpenShift clusters

Benefits

Pricing (US)

Control plane	\$0.03/hour*
Worker nodes (hourly)	\$0.171/4 vcpu*
Worker nodes (annually)	\$1000/4 vcpu*

*EC2 Pricing is additional

Getting started

For more details, see the [Red Hat OpenShift Service on AWS Product Page](#)

ROSA is AWS Market place service based in a Red Hat Product

Joint Managed Service

AWS Consulting Partners for ROSA

accenture

cedrus

Cognizant

IBM

PERFICIENT

Persistent

Tech
Mahindra

TEKsystems | Global Services
Own change

VIZURI

wipro

aws

Red Hat

Conclusion



Most customers choose to run OpenShift on AWS because they want to keep existing tools and practices while leveraging investments in the vast AWS services portfolio

ROSA is the easiest and most convenient way to pay for and deploy fully supported and managed OpenShift clusters on AWS



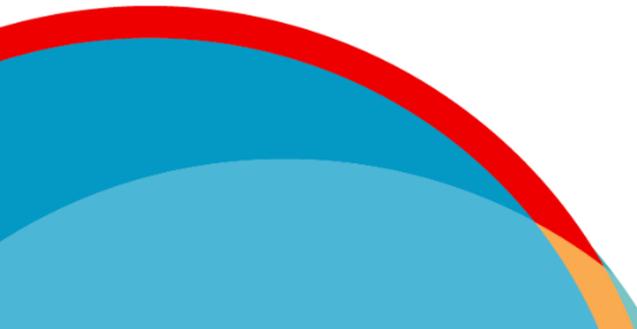
Find out more!



AWS ROSA PRODUCT PAGE
<https://aws.amazon.com/it/rosa/>



ROSA Docs
<https://docs.openshift.com/rosa/welcome/index.html>



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Q&A?



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Connect

Grazie!

