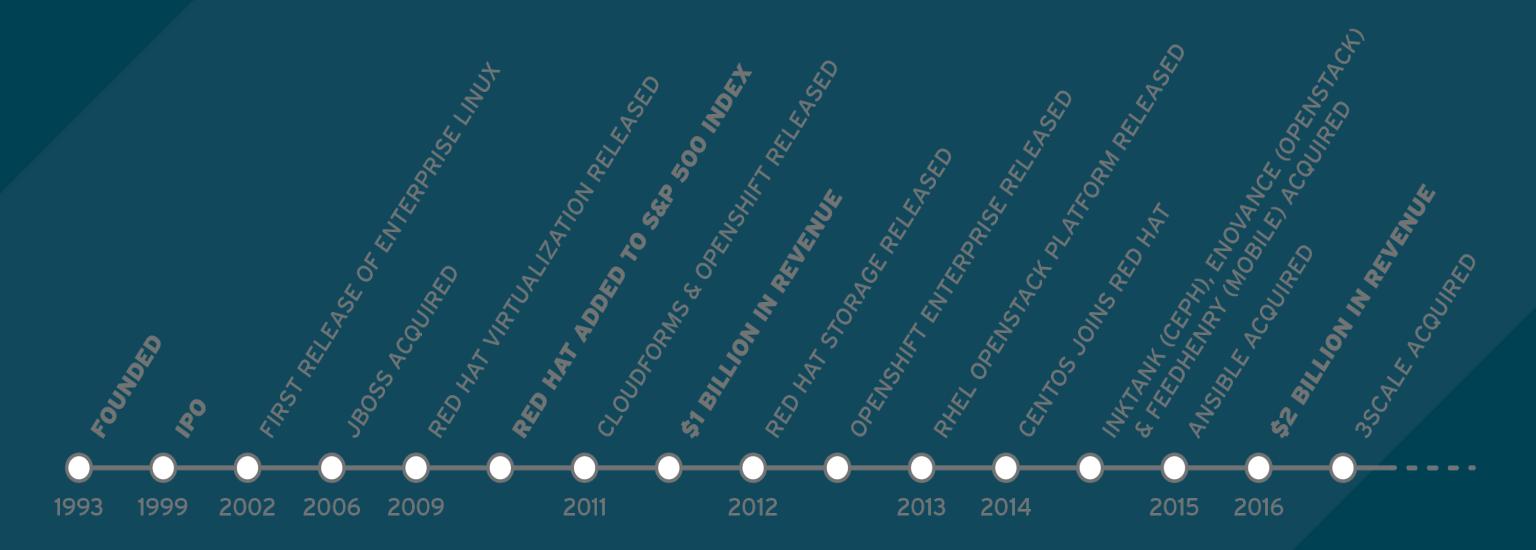


TOWARD A FAST, FLEXIBLE FUTURE

TIM YEATON Senior Vice President and Group Executive Infrastructure Business Group



#1 OPEN SOURCE LEADER FIRST \$2 BILLION DOLLAR OPEN SOURCE COMPANY



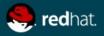


THE CHANGING ROLE OF I.T. IN THE ENTERPRISE

"IT doesn't matter."

Nicolas G. Carr Harvard Business Review, May 2003





THE CHANGING ROLE OF I.T. IN THE ENTERPRISE

"IT doesn't matter."

Nicolas G. Carr Harvard Business Review, May 2003

"Every organization - whether services, manufacturing or healthcare – is becoming a technology company."

> Joe McKendrick Forbes.com, April, 2015





DIGITAL TRANSFORMATION

Changing enterprises and entire industries in fundamental ways







New ways of developing, delivering, and integrating applications

More agile process across both IT and the business

Modernize existing and build new cloud-based infrastructure

By 2018, 67% of Global 2000 CEO's will have Digital Transformation at the center of their corporate strategy – IDC, 2016



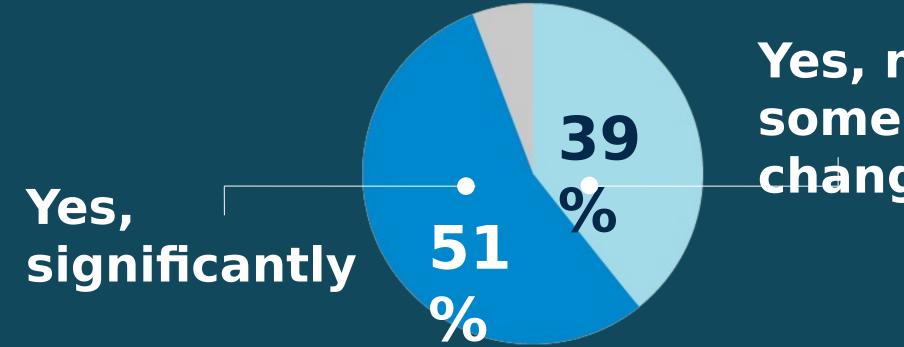




90% OF CEOS ARE CHANGING HOW THEY VIEW **TECHNOLOGY**

QUESTION

Are you changing how you use technology to assess and deliver on wider stakeholder expectations?



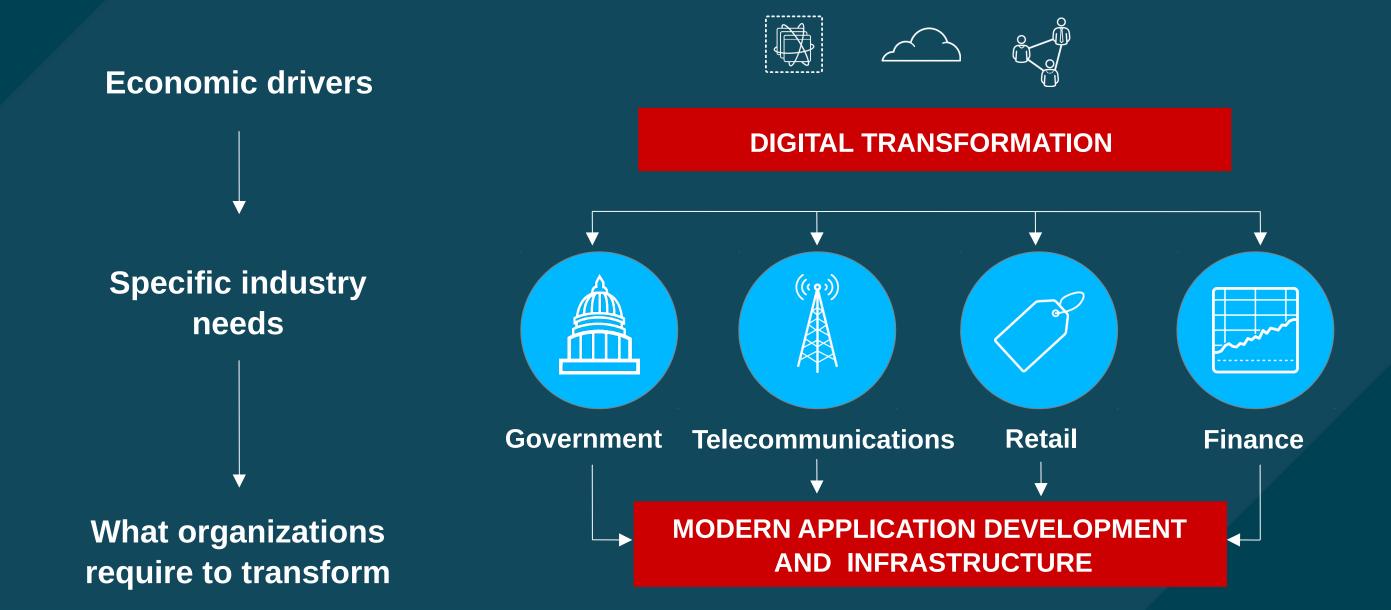
Source: Survey of 1,409 CEOs in 83 countries by PricewaterhouseCooper, 19th Annual Global CEO Survey, January 2016. http://www.pwc.com/gx/en/ceo-survey/2016/landing-page/pwc-19th-annual-global-ceo-survey.pdf



Yes, making changes



DIFFERENT DRIVERS, SAME JOURNEY







MORE THAN EVER, IT'S ALL ABOUT THE APP...



... AND THE APP, AND THE SUPPORTING **INFRASTRUCTURE, IS EVOLVING**







I.T. MUST EVOLVE...







MINDSET

CULTURE

PROCESS

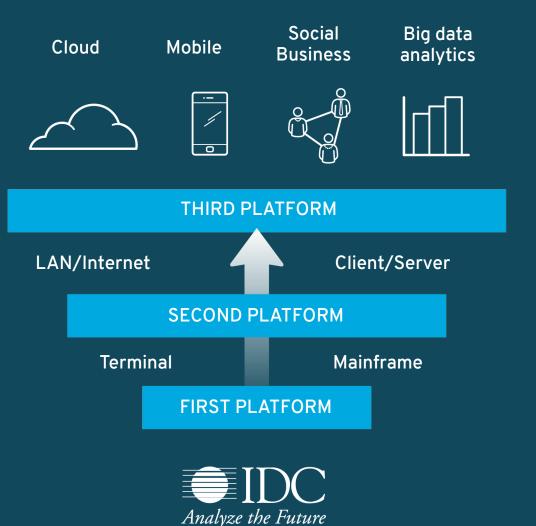


TECHNOLOGY



...BUT EVOLVE SENSIBLY Blending Traditional and Cloud-Native I.T.

THIRD PLATFORM OF I.T. INNOVATION & GROWTH





BUILD CAPABILITY







REQUIREMENTS FOR THE DIGITAL ENTERPRISE



STREAMLINED AND AUTOMATED



ELASTIC AND SCALABLE



AGILE AND

RESPONSIVE



PROVISIONING, CONFIGURATION MANAGEMENT

HYBRID CLOUD AND **CLOUD BURSTING**

RAPID APPLICATION DEPLOYMENT



UTILITY-LIKE



MANAGED, POLICY DRIVEN, AND ALWAYS ON



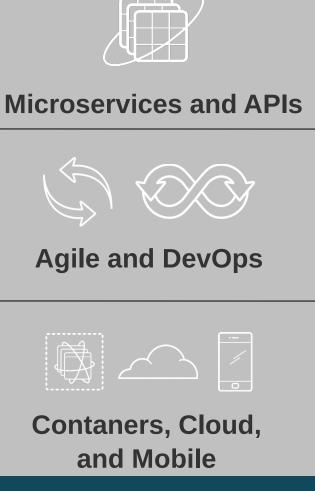
TECHNOLOGY EVOLUTION

TRADITIONAL

EMERGING











Monolithic



Waterfall

••	00	••	00	••	00
••	00	••	00	••	00
••	00	••	00	••	00
••	00	••	00	••	00

Datacenter

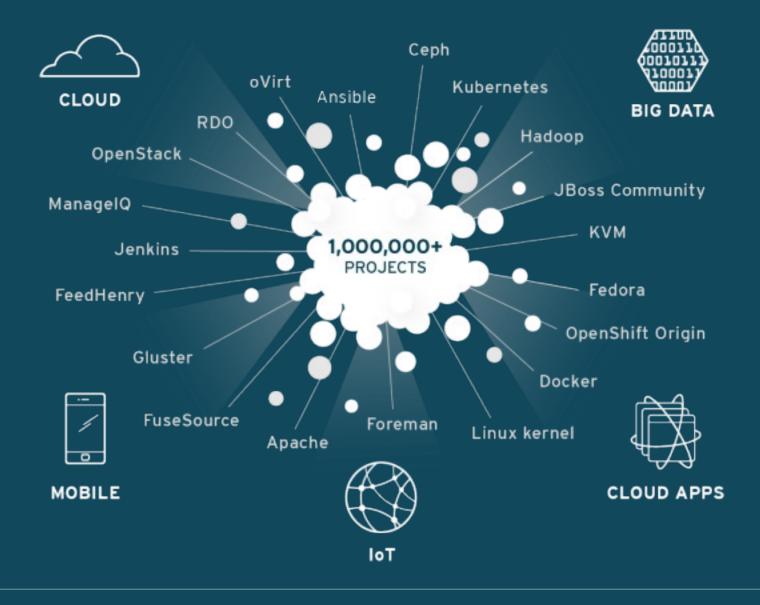
ARCHITECTURE (WHAT)

PROCESS (HOW)

PLATFORM (WHERE)



OPEN SOURCE COLLABORATIVE DEVELOPMENT Driving today's software innovation





DIGITAL TRANSFORMATION REQUIRES AGILITY Faster Changes, Smaller Increments



TRADITIONAL **METHODS**

AGILE **DEVELOPMENT**





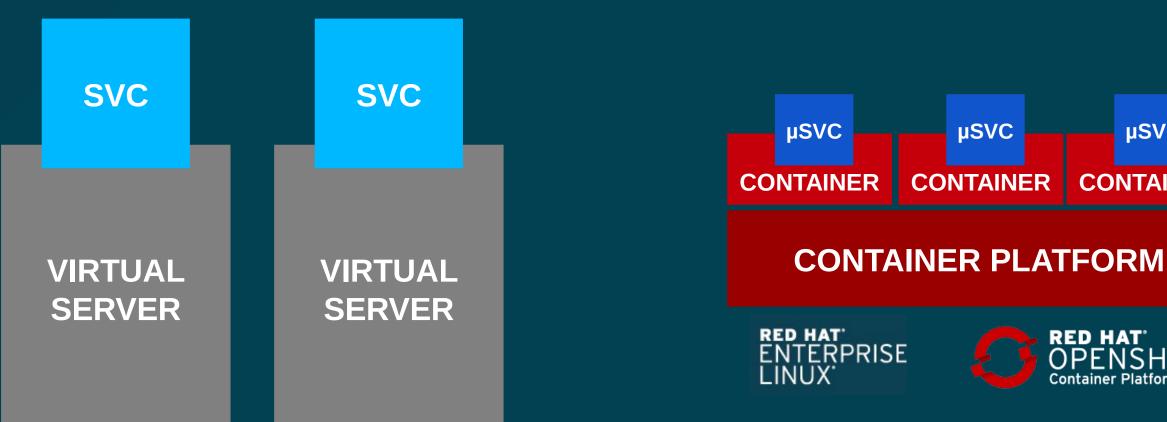


AGILE DEVELOPMENT NEEDS A BETTER APPLICATION ARCHITECTURE





MICROSERVICES NEED CONTAINERS



MICROSERVICES IN CONTAINERS: LIGHTWEIGHT, FLEXIBLE

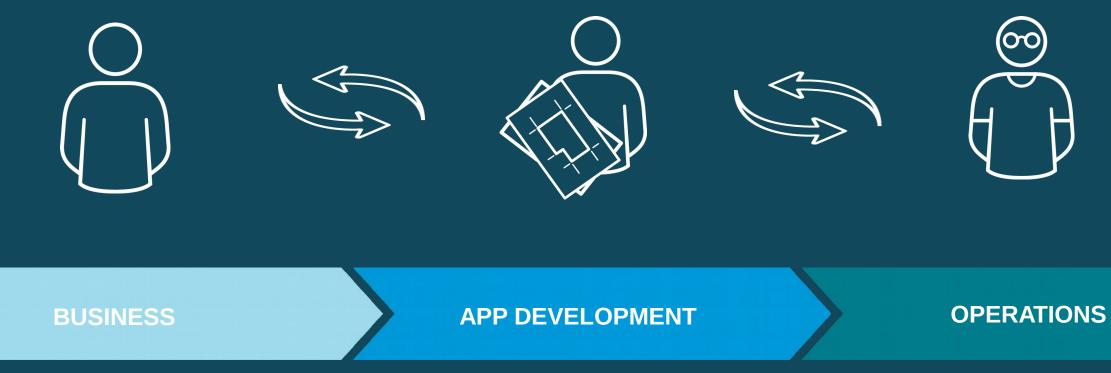
TRADITIONAL VIRTUALIZATION





RED HAT OPENSH Container Platform

DEVOPS TURNS AGILE DEVELOPMENT INTO BUSINESS INNOVATION







HYBRID CLOUD IS A REALITY

		CURRI	ENTLY DOING	FIRM PLAN	ASPIRATI
Mix of public and private cloud assets					
Multiple external cloud service					
Architecture uniting configuration provisioning, management	' 🗌				
Supporting portable workloads and automatic bursting					
Uniting multiple workloads in automated configurations					
Managing all IT under same service catalog, SLAs, etc.					
	0%	 20%	 40%	 60%	80%





THE FABRIC FOR THE DIGITAL ENTERPRISE Dynamic, Hybrid Cloud







PRIVATE & MULTIPLE PUBLIC CLOUDS



DYNAMICALLY **PORTABLE &** ELASTIC, WITH AUTOMATIC BURSTING

HIGHLY **AUTOMATED** WITH UNIFIED MANAGEMENT, SERVICE CATALOG, DEVOPS **PROCESSES**







DIGITAL TRANSFORMATION – END GAME



ARCHITECTURE IS MICROSERVICES

PLATFORM IS OPEN HYBRID CLOUD





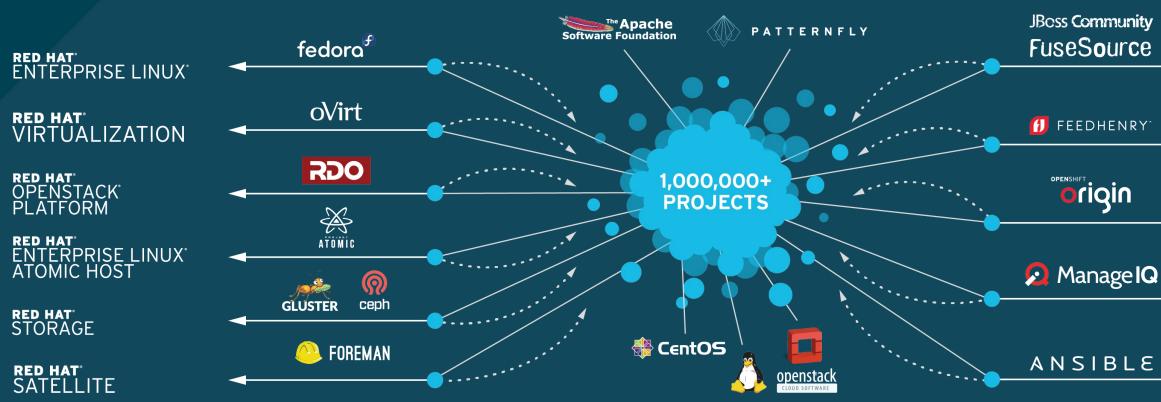
PROCESS IS DEVOPS





HOW RED HAT CAN HELP

RED HAT'S UNIQUE APPROACH Harness open source innovation and deliver mission-critical IT solutions



RED HAT BOSS MIDDLEWARE

RED HAT° MOBILE

RED HAT OPENSHIFT

RED HAT CLOUDFORMS



RH0064-3



MODERNIZING THE TRADITIONAL IT Virtualize Automate **Standardize**

Improve efficiency with a standardiz ed operating environmen

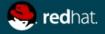
Prepare for cloud with powerful, costeffective virtualizatio

n

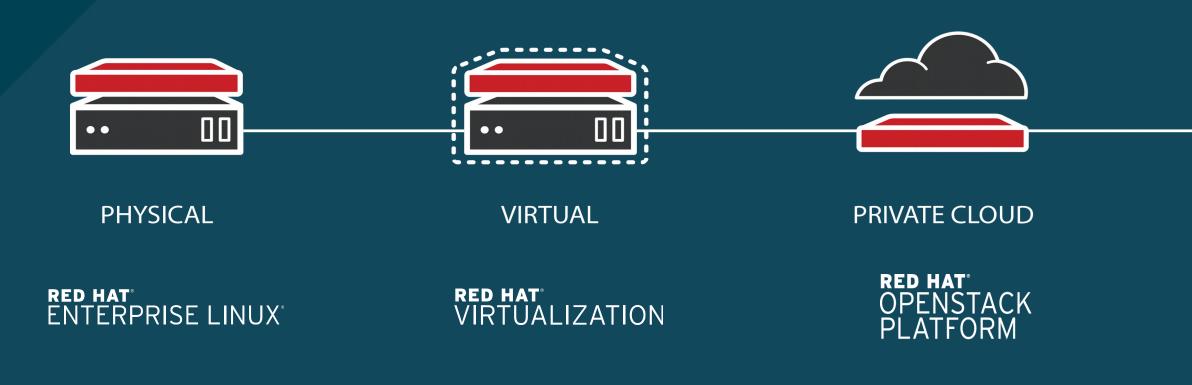
Use automation and managemen t tools to improve productivity

SAME BUILDING BLOCKS FOR YOUR FUTURE CLOUD-NATIVE IT ENVIRONMENT

Containeriz Containeriz e existing apps for efficiency and ease of manageme



RED HAT'S VISION – OPEN HYBRID CLOUD Compatible platforms based on Red Hat Enterprise Linux





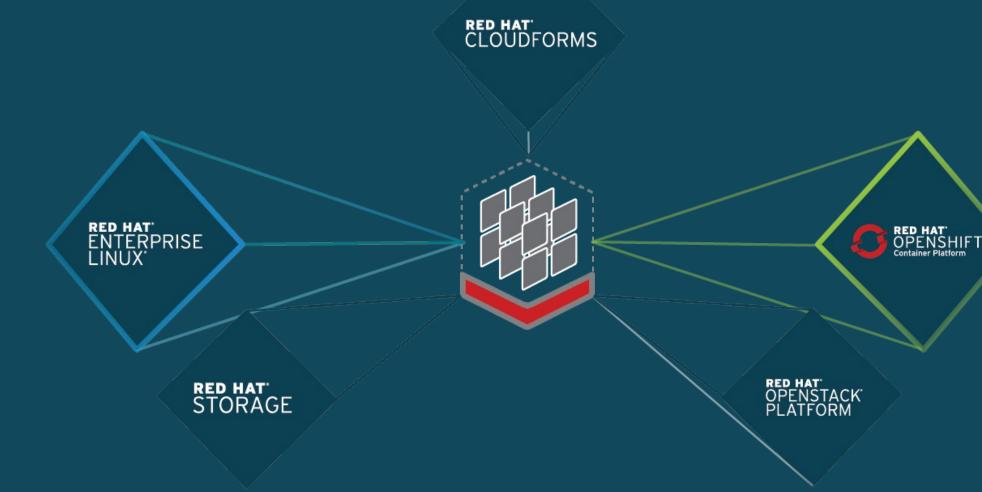
PUBLIC CLOUD



OPENSHIFT[®] by Red Hat



RED HAT ENTERPRISE LINUX CONTAINERS The foundation for all Red Hat platforms







RED HAT INFRASTRUCTURE SOFTWARE

INFRASTRUCTURE SOFTWARE

RED HAT ENTERPRISE LINUX RED HAT ENTERPRISE LINUX **ATOMIC HOST**

RED HAT[®] STORAGE **RED HAT OPENSTACK** PLATFORM

RED HAT



VIRTUALIZATION





RED HAT CONTAINER PLATFORM

CONTAINER PLATFORMS

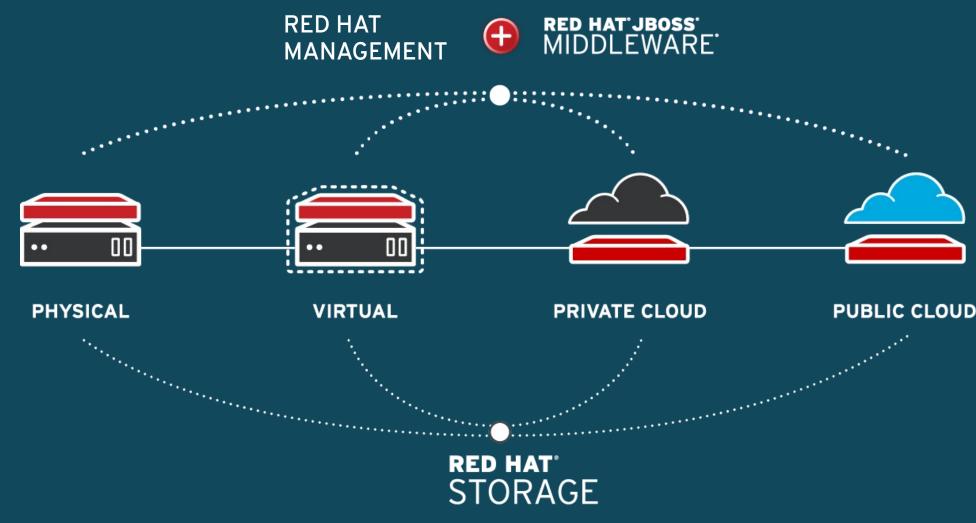








RED HAT'S VISION: OPEN HYBRID CLOUD Common multi-modal application & integration services









RED HAT MIDDLEWARE/SERVICES

MIDDLEWARE AND APPLICATION SERVICES



RED HAT' JBOSS' BPM SUITE

RED HAT JBOSS BRMS

RED HAT' JBOSS' FUSE

RED HAT' JBOSS' A-MQ

RED HAT JBOSS DATA GRID

RED HAT JBOSS DATA VIRTUALIZATION

RED HAT MOBILE APPLICATION PLATFORM

RED HAT JBOSS ENTERPRISE APPLICATION PLATFORM



RED HAT OPEN MANAGEMENT PLATFORM

A



CLOUDFORMS

DELIVER SERVICES ACROSS YOUR HYBRID CLOUD

Hybrid Cloud Management Self-Service Provisioning Policy-driven Compliance

ANSIBLE AUTOMATE YOUR IT

PROCESSES & DEPLOYMENTS

Simple & powerful language No agents to install Scale with Ansible Tower

INSIGHTS PREVENT CRITICAL

ISSUES BEFORE THEY OCCUR

Continuous Insights Verified Knowledge **Proactive Resolution**

Manage the Red Hat Lifecycle Provision & Configure at Scale Standardize Your Environment





SATELLITE **BUILD A TRUSTED &** SECURE RED HAT ENVIRONMENT



EACH SUPPORTS THE OTHER







MICROSERVICES

OPEN HYBRID CLOUD







GLOBAL LEADERSHIP



100%

of U.S. executive departments rely on Red Hat





SUCCESS STORIES ACROSS ALL INDUSTRIES





FICO

Telefonica

FASTILLE

.1 1.1 1. **CISCO**



TELUS®

👕 produban

MORPHLABS

C.A.MOBILE

▲betfair

PADDYPOWER





Jet Propulsion Laboratory

California Institute of Technology



U. PORTO

Red Hat has several hundred private clouds in production. Today.



NCI

Yale College

NOKIA











PLATFORM FOR THE FUTURE



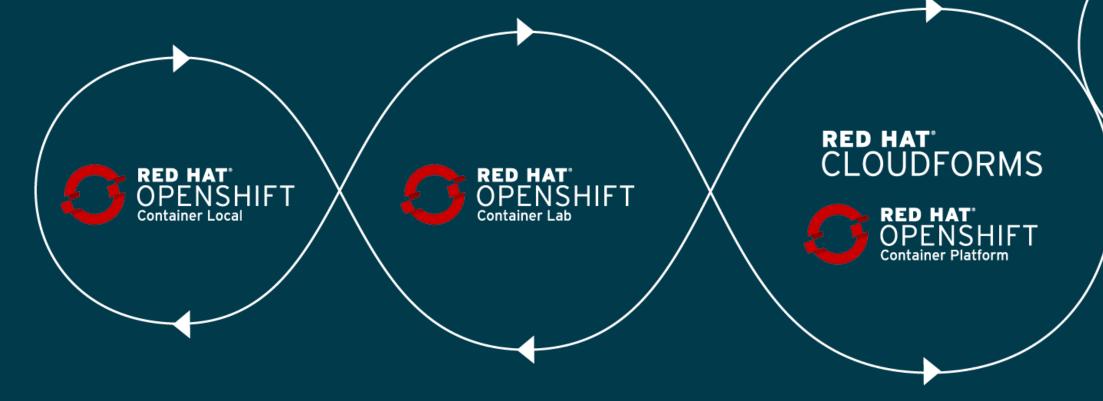


SECURITY & MANAGEMENT

RED HAT' REGISTRY



MOVE AT THE SPEED YOU'VE ALWAYS WANTED









THANK YOU!

TIM YEATON Senior Vice President and Group Executive Infrastructure Business Group

