



THE DATA EXPLOSION



WEB, MOBILE, SOCIAL MEDIA, CLOUD Our digital assets have grown exponentially due to web scale services like Facebook, Flickr, Snapchat, YouTube, and Netflix.



VIDEO ON-DEMAND SERVICES
Rapid growth of video on-demand has
culminated in 50% of households using
this service.



MEDIA AND ENTERTAINMENT INDUSTRIES

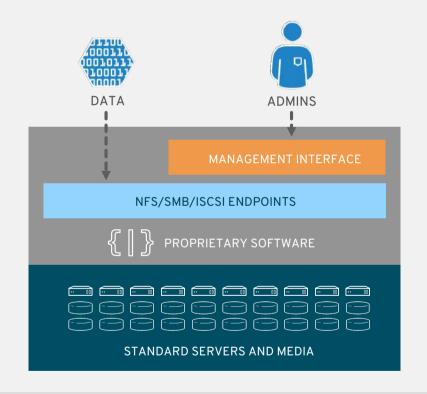
A staggering amount of content is created during today's optimized production processes.



MEDICAL INDUSTRY Medical imaging needs are vast, and regulatory requirements can be demanding.



APPLIANCES AREN'T ENOUGH



THE TRADITIONAL APPROACH TO STORAGE



Complexity hidden from end users, along with flexibility



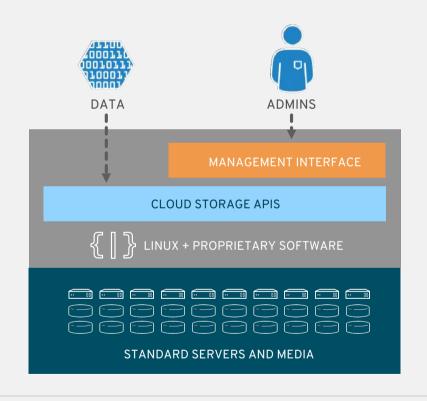
Vendor lock-in leads to pricing premium



Price premium over constituent components is difficult to sustain



PUBLIC CLOUD STORAGE ISN'T ENOUGH



CONVENIENT BUT LIMITED



Complexity still hidden from end users, pay-as-you-go pricing



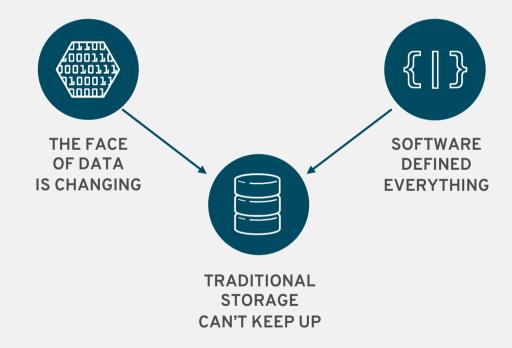
Fastest-growing segment of IT storage budgets



Mostly built with proprietary software

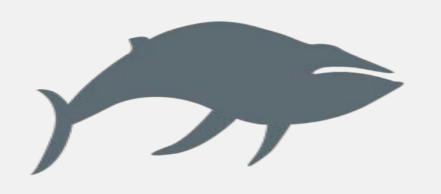


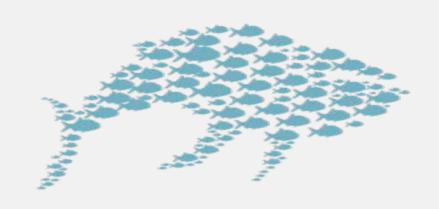
MARKET DYNAMICS





FLEXIBILITY IS CRUCIAL







THE INDUSTRY IS RETHINKING STORAGE



38% of IT decision makers report inadequate storage capabilities as one of their top three weekly pain points



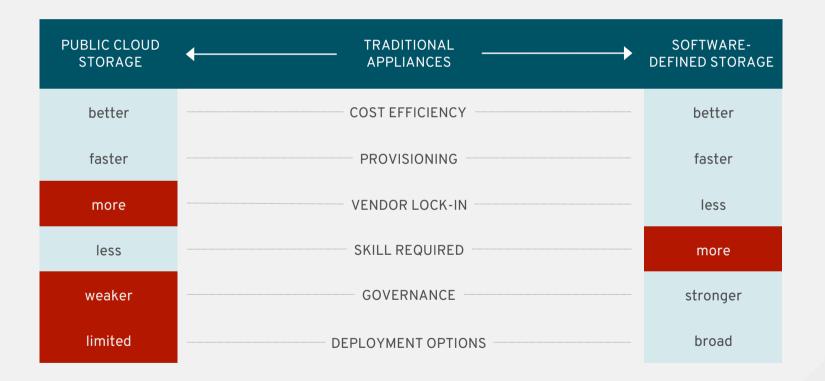
70% of IT decision makers admit that their organization's current storage can't cope with emerging workloads



98% of IT decision makers believe a more agile storage solution could benefit their organization



DISRUPTION IN THE STORAGE INDUSTRY

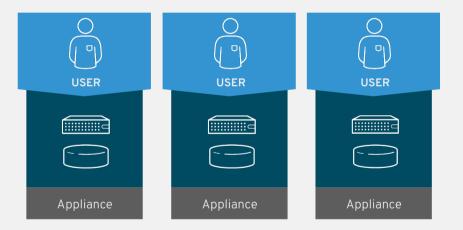


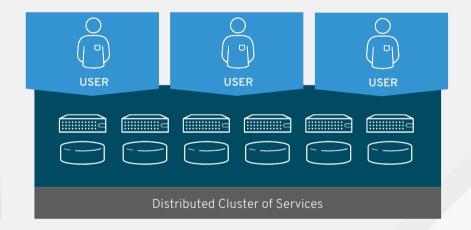




SERVER-BASED STORAGE

The use of software and standard hardware to provide services traditionally provided by single-purpose storage appliances (similar to server virtualization, which uses software to emulate servers), providing increased agility and efficiency



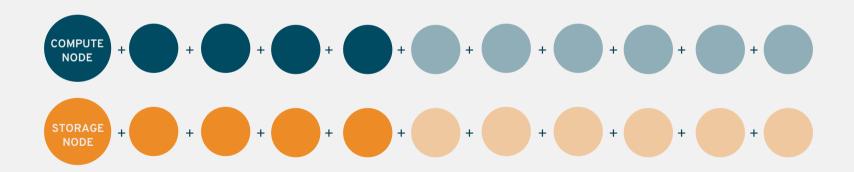




VIRTUALIZED STORAGE SCALES BETTER



Storage Appliance





STORAGE ORCHESTRATION

The ability to provision, grow, shrink, and decommission storage resources on-demand and programmatically, providing increased control and integration of storage into a software-defined data center

Web Console

A browser interface designed for managing distributed storage

API

A full API for automation and integration with outside systems

Command Line

A robust, scriptable command-line interface for expert operators

PROVISION INSTALL CONFIGURE TUNE MONITOR

Full life cycle management for distributed, software-defined data services





THE RED HAT STORAGE PORTFOLIO

OPEN SOURCE SOFTWARE



Gluster management

Gluster data service

STANDARD HARDWARE



Share-nothing, scale-out architecture provides durability and adapts to changing demands

Self-managing and self-healing features reduce operational overhead

Standards-based interfaces and full APIs ease integration with applications and systems

Supported by the experts at Red Hat



HOW STORAGE FITS

RED HAT STORAGE

PHYSICAL

RED HAT'
CEPH STORAGE RED HAT'
GLUSTER STORAGE

RED HAT' ENTERPRISE LINUX'

VIRTUAL

RED HAT GLUSTER STORAGE

RED HAT' ENTERPRISE LINUX'

RED HAT' ENTERPRISE VIRTUALIZATION

PRIVATE CLOUD

RED HAT'
CEPH STORAGE

RED HAT OPENSTACK PLATFORM

CONTAINERS

RED HAT'
GLUSTER STORAGE



PUBLIC CLOUD

RED HAT'
GLUSTER STORAGE

RED HAT' ENTERPRISE LINUX'

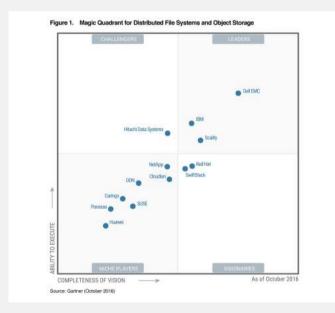








GARTNER MAGIC QUADRANT



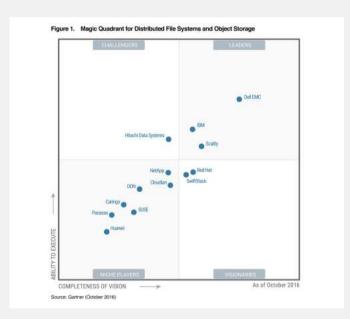
This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request at https://enqage.redhat.com/gartnermagic-quadrant-storage-s-201610121525 Red Hat Storage recognized as a **Visionary** by Gartner in their first <u>Magic</u> <u>Quadrant for Distributed File Systems</u> and Object Storage.

Red Hat Storage positioned furthest and highest in both Completeness of Vision and Ability to Execute in the Visionaries quadrant.

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GARTNER MAGIC QUADRANT



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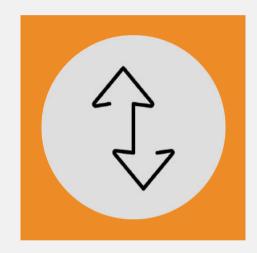




RED HAT CEPH STORAGE

Distributed enterprise storage platform

- Proven for large-scale, modern workloads
- Open, massively-scalable, software-defined
- Flexible, scale-out architecture on clustered commodity x86 hardware
- Efficient, unified storage platform (object, block, file) in one **self-managing**, **self-healing** platform with **no single point of failure**
- Integrated, easy-to-use management console





BUSINESS BENEFITS

OPEN SOURCE

No proprietary lock-in, with a large commercial ecosystem and broad community

PEACE OF MIND

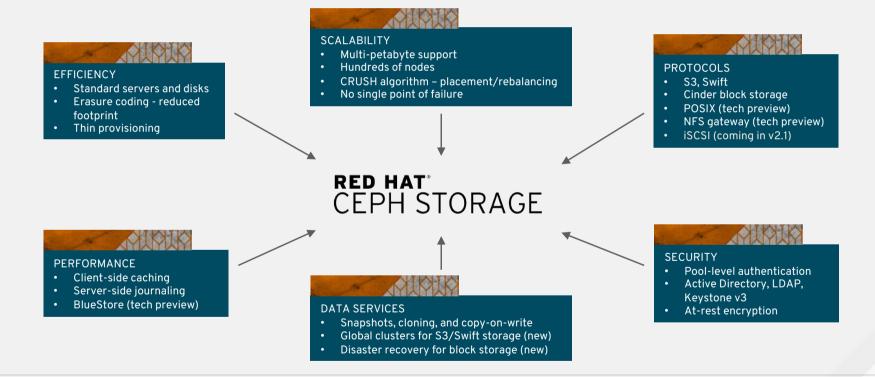
Over a decade of active development, proven in production and backed by Red Hat

LOWER COST

More economical than traditional NAS/SAN, particularly at petabyte scale



CORE PRODUCT FEATURES





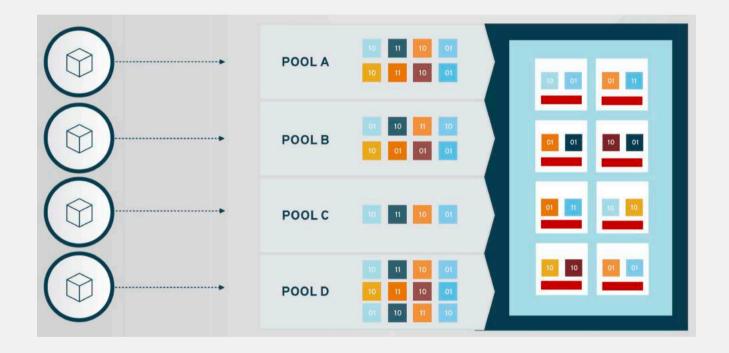
"Run storage the way Google does"







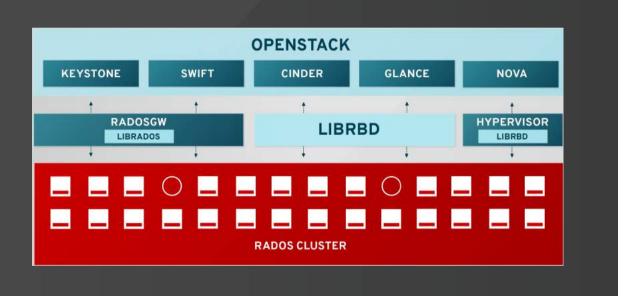
STRENGTH: MASSIVELY DISTRIBUTED DATA





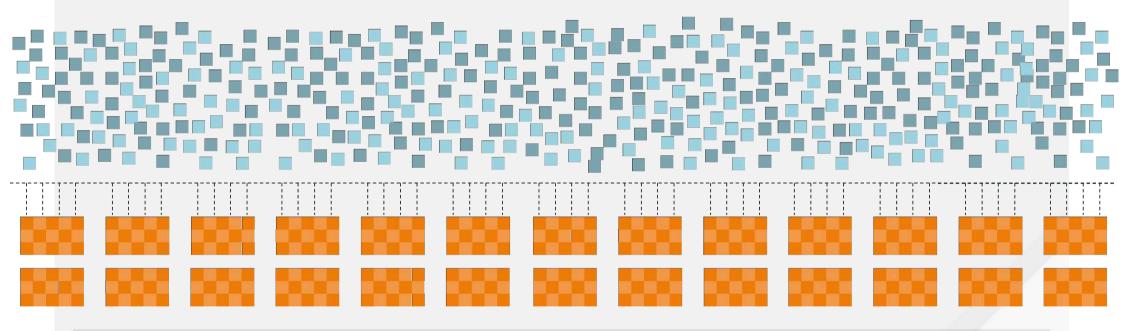
USE CASE: OPENSTACK

- Allows for instantaneous parallel creation of VMs at massive scale
- Integrates easily and tightly with OpenStack Cinder, Glance, Nova, Keystone, and Manila
- Offers instant backup capabilities
- Provides persistent object, file, and database storage for applications



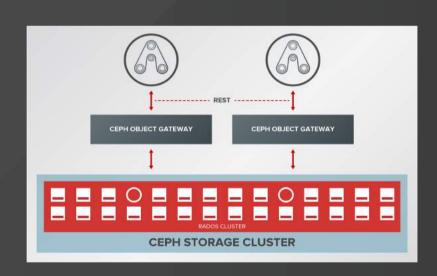


STRENGTH: PETABYTE SCALE



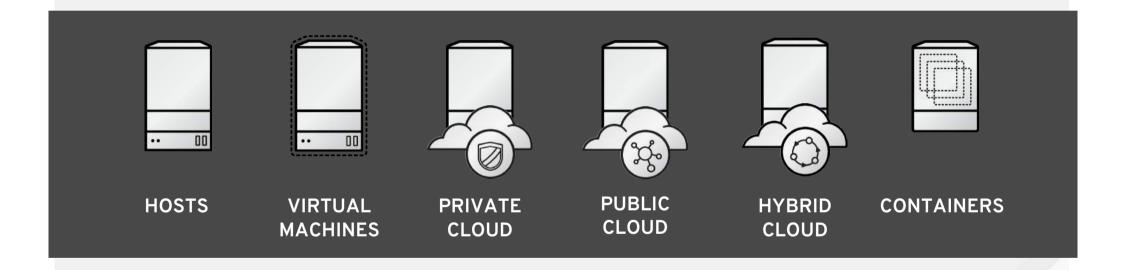
USE CASE: OBJECT STORAGE

- Stores unstructured data at web scale, using standard hardware
- Works with standard object APIs for a wide range of compatibility
- Spans multiple regions with no single point of failure
- Ideal for active archives, big data archives, and content libraries





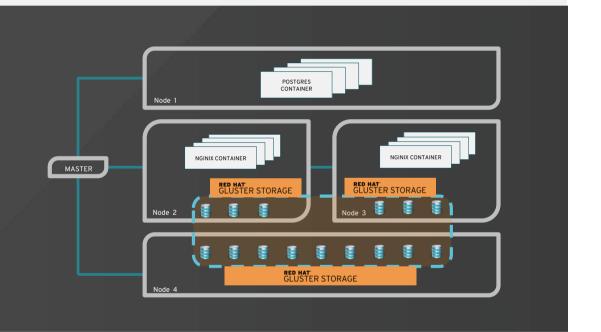
STRENGTH: DEPLOYMENT FLEXIBILITY





USE CASE: CONTAINER-NATIVE STORAGE

- Deploys storage alongside applications in containers
- Lowers TCO by increasing utilization of resources
- Unifies container and storage orchestration
- Allows for rapid adjustments to compute/storage ratio





OUR TARGET WORKLOADS

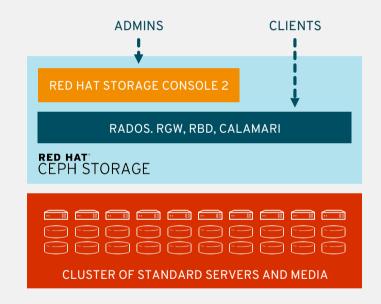
CONTAINERS	Container-ready storage Container-converged storage
CLOUD	OpenStack VM storage OpenStack database storage
OBJECT STORAGE	Rich media/active archives Storage as a Service



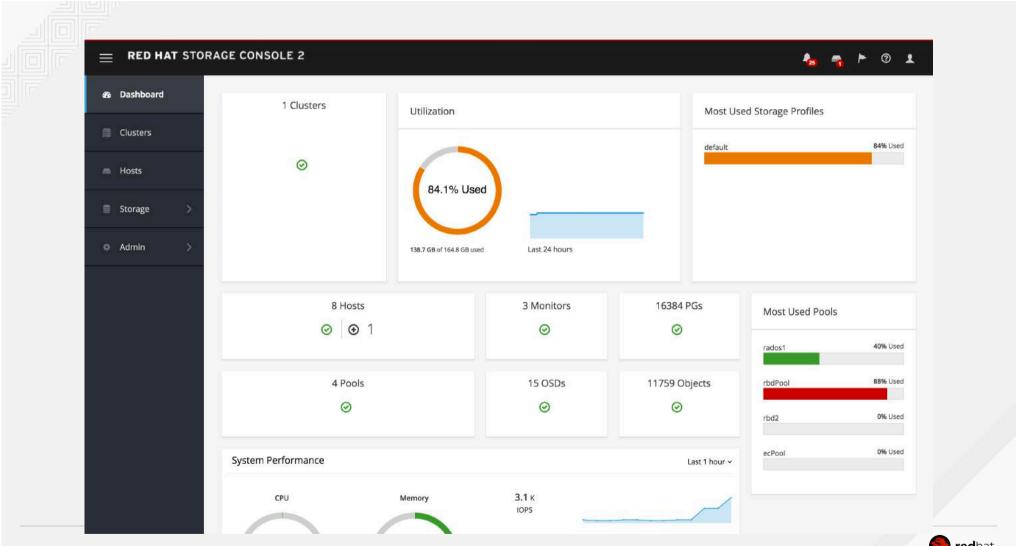


RED HAT STORAGE CONSOLE

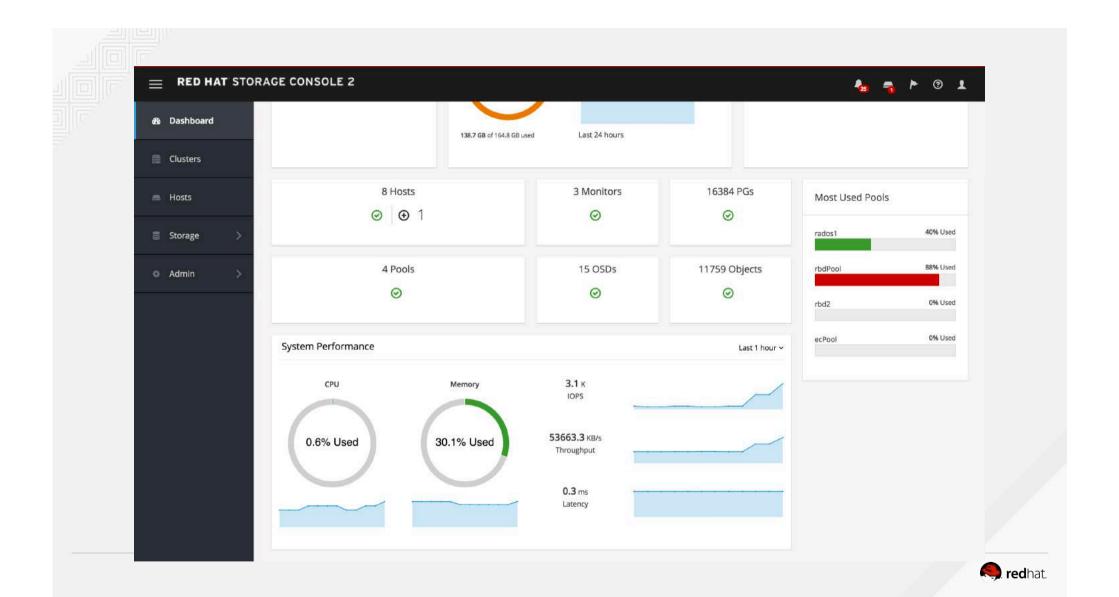
- Easy to use graphical interface to manage storage cluster life cycle
- Ansible-based deployment tools for installation, importation, and granular configuration from CLI or GUI
- Monitoring and troubleshooting with statistical and graphical information about cluster components











WHY RED HAT STORAGE CONSOLE 2?



Easily install Red Hat Ceph Storage 2 in less than an hour and ensure best practices



Provision storage in seconds and autoexpand when disks are added



Proactively monitor and manage to gain operational intelligence



Receive alerts for operational issues requiring intervention





CEPH IS NOT JUST SCALE-OUT CAPACITY

IOPS OPTIMIZED

NVMe SSD in SLED chassis

High IOPS / GB Smaller, random IO Read / write mix

Use Case: MySQL



THROUGHPUT OPTIMIZED

SSD, HDD in standard / dense chassis

High MB/s throughput Large, sequential IO Read / write mix

Use Case: Rich Media



COST/ CAPACITY OPTIMIZED

HDD in dense / ultra-dense chassis

Low cost / GB Sequential IO Write mostly

Use Case: Active Archives





38

RULES FOR DESIGNING CEPH CLUSTERS





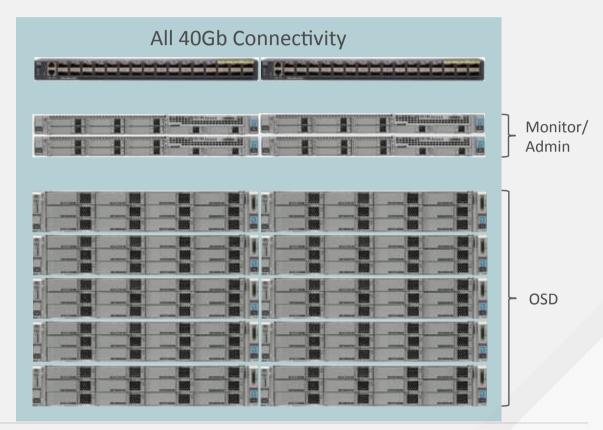
- Supported Ceph clusters can start very small with just 3 Monitor Nodes and 3 OSD Nodes but for
 - IOPS- and Throughput-intensive workload
 - Minimum recommended 10 OSD nodes
 - Capacity-intensive workloads
 - Minimum recommended 7 OSD node
 s
 - Mixed workloads
 - Minimum recommended 10 OSD nodes



IOPS-INTENSIVE WORKLOAD

UCS DESIGN EXAMPLE

- Parts Overview
 - 2 x Fl 6332
 - 4 x C220 M4S
 - 3 x Monitor + 1 x Admin
 - 10 x C240 M4L
 - Each OSD Node
 - 4-6 x SSD
 - 6-8 x HDD
- Data Protection → 3 x Replication
 - Usable Capacity up to 260 TB





THROUGHPUT-INTENSIVE WORKLOAD

UCS DESIGN EXAMPLE

Parts Overview

- 2 x Fl 6332
- 4 x C220 M4S
 - 3 x Monitor + 1 x Admin
- 6 x S3260 Dual Node
 - Each OSD Node
 - 4-6 x SSD
 - 22-24 x HDD

Data Protection

- 3 x Replication
 - Usable Capacity up to 960 TB





CAPACITY-INTENSIVE WORKLOAD

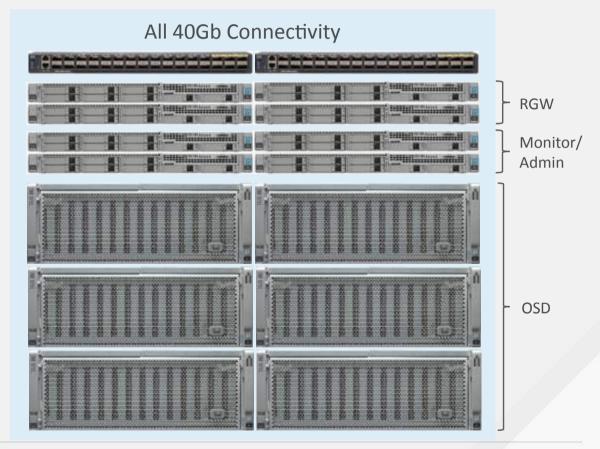
UCS DESIGN EXAMPLE

Parts Overview

- 2 x FI 6332
- 8 x C220 M4S
 - 3 x Monitor + 1 x Admin + 4 x RGW
- 6 x S3260 Dual Node
 - Each OSD Node
 - 28 x HDD

Data Protection

- 3 x Replication
 - Usable Capacity up to 1,120 TB
- Erasure Coding
 - Usable Capacity up to 2,200 TB





The Power of UCS S3260 for Red Hat Ceph



Shared Local Resources

Designed for large object stores, high capacities and all Ceph workloads

Compute Resources

Full-Featured Modular Two-Socket Xeon Server

Stand-alone CIMC, IMC Supervisor and UCS Managed

Storage Resources

Massive Local Storage

Up to 600TB of dense storage in a compact 4U Form Factor that fits in a standard rack

Network Resources

High I/O Bandwidth

Up to 4x 40GbE Powered by Cisco VIC

hat

UCS S3260 – BENEFIT FOR CEPH CUSTOMERS

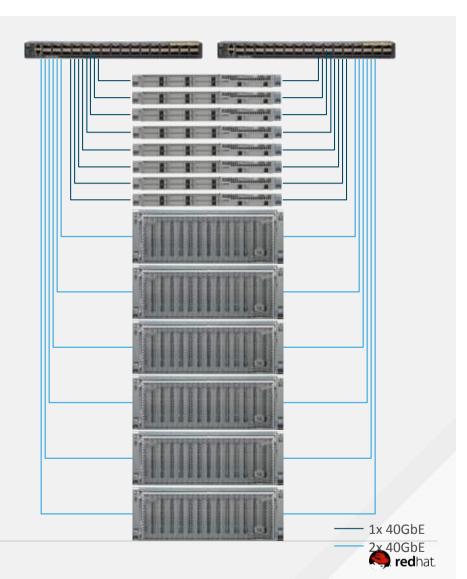
- Use different Ceph pools on the same hardware
 - Variety of NMVe/SSD/HDD options for S3260 available
- Grow your cluster by a few clicks
 - UCS Manager simplifies the add-on of S3260 as an OSD
- Don't get blocked by low network bandwidth
 - S3260 can easily separate Ceph network traffic with VIC technology
- Compute, Network, and Storage from Cisco
 Single vendor





CEPH REFERENCE DESIGN FOR CISCO UCS S3260

- Useful for Throughput- and Capacityintensive workloads
- UCS Managed
- 40GbE End-2-End with UCS 6332
- S3260 dual node for OSD, C220 M4 for Monitor/Admin/RGW nodes
- Easy to scale: 300TB to 15+PB per UCS Domain
- Policy Driven architecture
- Enabled for Mixed Workload



RED HAT CEPH STORAGE REFERENCE ARCHITECTURES

- ➤ Hardware Configuration Guide https://www.redhat.com/en/resources/red-hat-ceph-storage-hardware-configuration-guide
- Hardware Selection Guide for Red Hat Ceph Storage https://www.redhat.com/en/resources/red-hat-ceph-storage-hardware-selection-guide
- Cisco UCS C3160 High-Density Rack Server with Red Hat Ceph Storage http://www.cisco.com/c/en/us/products/collateral/servers-unified-computing/ucs-c-series-rack-servers/whitepaper-C11-735004.html

RED HAT GLUSTER STORAGE REFERENCE ARCHITECTURES

- Large Unstructured Data Storage in a Small Datacenter Footprint: Cisco UCS C3160 and Red Hat Gluster 500-TB Solution
 http://www.cisco.com/c/en/us/products/collateral/servers-unified-computing/ucs-c-series-rack-servers/whitepaper_c11_734975.html
- Deploy Large Unstructured Data Storage in a Small Data Center Space: Cisco UCS C240 M4 Rack Server and Red Hat Gluster Storage 100-TB Solutionhttp://www.cisco.com/c/en/us/products/collateral/servers-unified-computing/ucs-c-series-rack-servers/whitepaper_c11_734975.html

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WEB | www.redhat.com/storage



